

# Product Usability Development

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## Introduction to Product Usability

The term usability was coined some 10 years ago in order to replace the term **“user friendly”** which by the early 1980s had acquired a host of undesirably vague and subjective connotations.

However, in the intervening years, the word **“usability”** itself has become almost as devalued as the term it was intended to supplant. There are still many different approaches to making a product usable, and no accepted definition of the term usability.

## “Derived” Definition of Product Usability

The definitions which have been used derive from a number of views of what usability is. Three of the views relate to how usability should be measured:

- the product-oriented view, that usability can be measured in terms of the ergonomic attributes of the product;
- the user-oriented view, that usability can be measured in terms of the mental effort and attitude of the user;
- the user performance view, that usability can be measured by examining how the user interacts with the product, with particular emphasis on either
  - ease-of-use: how easy the product is to use, or
  - acceptability: whether the product will be used in the real world.

## What is Product Usability?

The proposed ISO ergonomics definition (Brooke et al 1990) is usage, user and contextually oriented:  
*“the effectiveness, efficiency and satisfaction with which specified users can achieve specified goals in a particular environment”.*

Eason's (1988) definition is ease-of-use oriented:

*“the degree to which users are able to use the system with the skills, knowledge, stereotypes and experience they can bring to bear”.*

Finally, formal definition of usability is a quintuple comprising the elements **level of usability metrics, product, users, goals and context of use** - providing concrete values for these elements then constitutes the investigated type of usability.

## Why?

Product Usability is defined by product attributes that address  
physical needs,  
cognitive needs and  
emotional needs  
of intended users.

# Recommendations for usability in product development practice

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# 1. Understand usability and what it means for your products

Because

- > Usability is considered ungraspable and fuzzy
- > Reaching a goal requires an understanding of the goal

Requires

- > Discussing what usability means for your products
- > Discussing stories and examples
- > Involving all disciplines
- > Staff with communication skills

## 2. Analyse the consequences of usability for your company

Because

> Usability is prioritized if its (business) consequences are understood and visible

Requires

> Analysis of what usability means to your company



### 3. Decide whether usability should be a priority

Because

- > User-centred product development requires a significant investment and support from upper management

Requires

- > Understanding of usability and its consequences for your company
- > Understanding of the potential benefits of usability for your company
- > Discussing the requirements for user-centred product development
- > Understanding the required investments for implementing user-centred product development

## 4. A development process that facilitates user-centred methods

Because:

- > Creating usable products requires user research, user-centred synthesis, usage evaluations, and iterations

Requires

- > Sufficient time to execute methods for user-centred design in all phases of product development

- > A product development process that is equipped to deal with the outcomes of user involvement

## 5. Think concept as well as detail

Because

- > The choice of UI concept determines the hypothetical maximum level of usability
- > How well a UI concept is implemented determines how close you get to that hypothetical maximum

Requires

- > Development of multiple UI concepts
- > Prototyping of multiple UI concepts
- > Comparative evaluation of UI concepts
- > Attention to detail
- > Multiple iterations of evaluation and redesign
- > High design freedom
- > Interaction designers as well as user interface designers

## 6. Think development rather than design

Because

- > It is about usable products, not about usable designs
- > An 'ok' design that gets implemented is more usable than a dream design that gets compromised beyond recognition

Requires

- > Truly collaborative product development, involving all disciplines
- > A development team that is conscious of limitations
- > Product manager responsible for whole product innovation cycle

## 7. Apply guerrilla usability techniques

Because

- > Multiple, small-scale, fast iterations are more effective than one half-hearted 100% 'reliable' iteration

Requires

- > Knowledge of and experience with guerrilla user-centred design methods
- > Company culture open to qualitative methods

### **Guerrilla usability methods**

Jakob Nielsen (1994) presents methods for user-centred design that can be applied in a limited amount of time, by a limited amount of people, and at limited costs, which he refers to as 'guerrilla HCI' or 'discount usability engineering'.

Successfully applying discount methods does require a company culture that is open to qualitative analysis and evaluation techniques.

## 8. Early user research, usage simulation and evaluation

Because

- > Early knowledge = high design freedom

Requires

- > Conduct user research previous to project start
- > Early prototyping & testing
- > Usability inspection methods
- > Transfer of information from previous projects
- > Apply after sales feedback from previous projects
- > Similarity over product generations
- > Keeping product development teams intact over generations
- > Accepting that you can't - and don't need to - quantify everything

## 9. Inside-out approach to user research and usage evaluation

Because

- > Early knowledge = high design freedom
- > Resources are limited
- > You can't look inside other people's heads

Requires

- > Personally exploring a product (user research) or a evaluating a design (user evaluation)
- > Understanding of and empathy with the user group
- > Compensating for participants not being similar to the projected user group
- > Compensating for designer bias
- > Compensating for bias due to personal experience

## 10. Rich communication of user research and usage evaluations

Because

- > Designers need detailed information for design decisions
- > Facilitates understanding, acknowledgment, empathy and engagement

Requires

- > Capturing user research and evaluations on video
- > Integrating video clips when presenting user research or usage evaluations
- > Involving designers in user research and usage evaluations
- > Presence of team members at user research or usage evaluations



## 11. Select the appropriate functionality

Because

- > Products with extensive functionality are more prone to be unusable as well as harder to develop

Requires

- > Knowledge about the user group (needs and preferences)
- > Knowledge about product usage (usage **frequency of functions**)
- > Looking at a product from the user perspective (and not the buyer's or the geek's)
- > A functionality evaluation and selection method
- > Inus prioritizations of functions: **from both a sales and usability perspective**
- > Prioritizing quality over quantity of functionality

## 12. User-centred design skills on the team early and throughout

Because

- > Early phases = high design freedom
- > Early perspective on human-product interaction
- > Transfers knowledge from previous user involvement
- > Enables execution of user research
- > Allows designers to be sensitized to the assignment and restrictions

Requires

- > Early and throughout involvement of interaction designers and usability specialists
- > Usability specialists and interaction designers present in organization
- > Product development process facilitates methods for user-centred design
- > Sufficient staff
- > Budget

## 13. One roof: all disciplines in one room throughout the process

Because

- > Informal communication is efficient and effective
- > Facilitates cooperation between industrial/interaction designers, software/hardware developers
- > Facilitates shared understanding
- > Allows all team members to learn from their actions

Requires

- > Team members being present
- > Office architectures that facilitate both project spaces and departments
- > One central product development location
- > Being in one project room (or having regular work sessions)
- > Budget
- > Staff

## 14. Feed the 'feel for the user' - communicate feedback to teams

Because

- > Increases the 'feel for the user', which is essential for user-centred design proficiency
- > People take pleasure in seeing the result of their work

Requires

- > Communicating the results of user evaluations and after sales feedback to the whole product development team in an engaging manner

*“Designers rarely have the opportunity to see outside people interacting with their product, so when they do they become very inspired by what they see. (...) They get a tremendous amount of empathy for the user. So that’s why they just need to see the user test.”  
(Usability consultant)*

## 15. Get and keep experienced people

Because

- > Experience fosters 'feel for the user'
- > Domain knowledge is crucial
- > Enables knowledge transfer

Requires

- > Keeping project teams intact (over projects)
- > Low personnel rotation

*"The worst that can happen to a product is a new product manager and a new interaction designer, because they'll want to leave their mark and have no idea yet what users want."  
(Product manager)*

## 16. Don't let designers do their thing

Because

- > Large (potential) impact of design on usability
- > Some designers want to be artists
- > Some designers believe they represent the user

Requires

- > Designers educated in human-product interaction principles and methods
- > Analytical designers, or intuitive designers embedded in a user-centred process
- > Learning: seeing user tests, after sales feedback
- > User-centred product designers (as well as interaction designers)

## 17. Increase design freedom

Because

- > Knowledge & user-centred design proficiency are useless when not applied

Requires

- > Sufficient resources to design and implement a user-centred design  
(time, staff, budget, equipment)
- > Development team has control over the technological platform
- > Flexible hard/software architecture
- > Ownership of the UI (not depending on suppliers)

## 18. Don't innovate the UI; think generations and families

Because

- > User interfaces take years and generations to optimize
- > Time pressure too high to design from scratch for every product
- > UI paradigms capture what's good, transfer knowledge

Requires

- > User interface paradigm (suitable for a product category)
- > Design freedom to implement a UI paradigm: control over the UI
- > Cross-range and between-generation consistency
- > Continuous improvement of UI paradigm



## 19. Don't prescribe methods for user-centred design

Because

Prescribing methods may

- > lead to inappropriate methods being applied
- > lead to a check-box mentality
- > cause teams to look for workarounds

Requires

- > Development team with knowledge of methods for user-centred design
- > Development team that prioritizes usability
- > Product development structure that facilitates the integration of user involvement
- > Exchange of knowledge about and experiences with user-centred design method

## 20. Align the organization with user needs

Because

- > Products keep changing (integration required)
- > Product usability > interface usability
- > System usability > product usability

Requires

- > Ownership of the product's eco-system
- > Development groups within company cooperating
- > High-level visionary
- > Product development groups in one location
- > Budget
- > Guts

## 21. Upper management that gets and prioritizes usability

Because

- > Product development = compromising and upper management decides about resources
- > Upper management can ensure development groups within a company cooperate
- > Upper management influences company culture

Requires

Upper management that:

- > understands its products
- > understands (and prioritizes) usability
- > is involved in or informed about product development

## 22. Establish a user-centred company culture

Because

- > Product development = compromising
- > User-centred product development requires a significant investment

Requires

- > Knowing if and why usability is important
- > Team members seeing the results of their work
- > Customer satisfaction as performance indicator
- > Viable product proposition and stable technical platform
- > Upper management that gets and prioritizes usability
- > Usability (perceived as) part of a company's brand promise

## 23. Merge 'buy' and 'try' in retail

Because

- > Usability must be experienced

Requires

- > Usable products
- > Fully functional products at sales points
- > Customers can access products freely
- > Knowledgeable sales staff
- > Optional: product appearance that reflects a product's usability

## 24. Control your sales channels

Because

- > Third-party sales channels may demand non-user-centred requirements
- > Provides control over how products are presented

Requires

- > Setting up own sales channels
- > Owning a product that third-party resellers need to have in their store

## 25. Don't explicitly advertise usability

Because

- > 'Easy to use' products can stigmatize buyers
- > Usability is not an important purchase consideration
- > Advertising usability raises expectations

Requires

- > Having other purchase arguments besides usability
- > Buyers experiencing the product in-store (buy or try)
- > Marketing message that implies usability and highlights the benefits
- > Marketing message that blames products for being unusable, not people for not understanding them

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**Thank you...**